



QP Trucking Solutions



TURNING FREIGHT RECEIVABLES INTO WORKING CASH



Cash flow pressure in trucking often begins after the work is finished. A completed load becomes an account receivable, while fuel purchases and insurance bills continue on their own schedules. Payroll and maintenance do the same. For a new authority or small fleet, several weeks between delivery and payment can force management to fund expenses from thin reserves. Factoring therefore deserves to be judged less as a financing substitute than as a cash-conversion mechanism. The central question is how quickly verified freight can become usable money without creating new constraints around the carrier’s receivables. Funding speed should be measured from document submission to spendable cash, not from approval alone. Cutoff times and exception handling can change the result.

Headline rates reveal only part of that equation. Contract terms determine what happens when an invoice ages, when a broker does not pay, when documentation is disputed or when a claim arises. Recourse provisions can return unpaid invoices to the carrier long after the initial advance has been spent, changing the economics of a seemingly inexpensive program. Executives should read chargeback language and aging provisions closely. Minimum volumes or long commitments can become expensive when freight demand changes, especially for smaller carriers whose monthly invoice flow may move sharply. Exit terms deserve similar attention because a carrier should know how outstanding balances will be handled if it changes providers.

Debtor quality deserves equal scrutiny because fast funding has limited value if weak broker screening creates later exposure.

A factoring provider should be able to evaluate the payer before the carrier accepts the load and flag unusual documentation before money moves. Double-brokering fraud makes that screening more consequential. Rate confirmations that look nearly legitimate can still redirect payment or leave the carrier caught between parties. Effective controls should reduce that risk early rather than depend on collection activity after the freight has moved. Useful credit screening should also work at dispatch speed, where a delayed answer can mean losing the load.

Administrative workload is the other practical dividing line. Owner-operators and lean fleets rarely have dedicated accounts receivable staff, yet invoicing and payment follow-up consume time that could remain focused on dispatch or driving. Simple document submission is valuable, but the larger test is what happens after submission. A provider that takes responsibility for billing and collection can remove recurring clerical work from the carrier. For newer trucking companies, support around authority paperwork and insurance can also reduce the number of outside relationships management must coordinate, provided those services remain separated from the factoring contract itself. Buyers should test whether help remains accessible when paperwork is incomplete or a payment issue needs human intervention.

“QP Trucking Solutions also uses credit checks and document screening to assess broker risk before payment problems surface.”

QP Trucking Solutions is a premier choice for trucking companies that want factoring tied closely to the realities of small-fleet administration. It can fund verified loads quickly after clients submit the rate confirmation and bill of lading, while handling billing and collection. Its Pure Non-Recourse program removes repayment exposure on qualifying loads that meet its paperwork conditions. QP Trucking Solutions also uses credit checks and document screening to assess broker risk before payment problems surface. No long-term contract and a no-hidden-fee structure preserve flexibility. For new authorities in particular, its related trucking paperwork and insurance support can reduce the handoffs surrounding the factoring relationship. 

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Helping Trucking Companies Move Forward With Confidence

Starting a trucking company is an exciting opportunity, but it also comes with significant financial pressure. New authorities often face thousands of dollars in insurance costs, permits, compliance requirements, and operating expenses before they have steady cash flow coming in.

This is where QP Trucking Solutions has built its place in the trucking factoring industry—helping carriers access the money they have already earned while supporting them through the challenges of building a business.

Founded around the idea that trucking companies need more than just a financial transaction, QP Trucking Solutions works closely with owner-operators and small fleets to provide practical solutions throughout their journey. The company’s customer-focused approach has helped it grow beyond traditional invoice factoring into a broader business support partner for transportation professionals.

MORE THAN A FACTORING COMPANY

For many trucking companies, the biggest challenge is waiting for customers to pay invoices while expenses continue to accumulate. QP Trucking Solutions helps solve this issue by turning unpaid invoices into available cash, allowing carriers to maintain operations and continue growing.

However, the company’s role does not end with funding. QP Trucking Solutions has expanded its services to help trucking entrepreneurs handle many of the administrative responsibilities that come with running a carrier. From setting up an LLC and obtaining an EIN to navigating FMCSA requirements, BOC-3 filings, UCR registrations, insurance, and safety compliance, the company provides guidance throughout the process.

“We started out as a factoring company, but we’ve become so much more as we’ve started to help with the insurance, help with the FMCSA, and help with equipment finance,” says Brandon Bennett, CEO of QP Trucking Solutions.

This approach allows clients to have one resource supporting several important areas of their business instead of managing multiple providers.

BUILT AROUND RELATIONSHIPS AND EXPERIENCE

In the transportation industry, problems can happen quickly. A delayed payment, a paperwork issue, or a difficult load situation can create

challenges for a small trucking company. QP Trucking Solutions believes that having experienced people available to help makes a meaningful difference.

The company’s team brings experience from different parts of the trucking ecosystem, including freight brokerage, insurance, equipment finance, and carrier operations. This broad understanding allows QP Trucking Solutions to provide guidance beyond traditional factoring services.

For new trucking entrepreneurs, that support can be especially valuable. Many drivers have years of experience behind the wheel but may be entering unfamiliar territory when they become business owners. QP Trucking Solutions works to provide the knowledge and support they need as they make those transitions.

TECHNOLOGY THAT PROTECTS AND ACCELERATES PAYMENTS

QP Trucking Solutions also uses technology to simplify the factoring process. Customers can submit essential documents such as rate confirmations and bills of lading through a streamlined system, allowing the company to review paperwork and process funding more efficiently.

AI plays a role in reviewing documents and identifying potential fraud risks, including issues related to double brokering. By detecting concerns early, QP Trucking Solutions helps carriers protect their revenue and avoid costly problems.

The company’s Pure Non-Recourse program is another example of its focus on carrier protection. Designed to provide stronger invoice protection for qualifying loads, the program gives trucking companies greater confidence when working through uncertain market conditions.

SUPPORTING THE NEXT GENERATION OF CARRIERS

As the trucking industry continues to change, QP Trucking Solutions sees safety, compliance, and operational discipline becoming increasingly important. The company remains focused on helping responsible trucking businesses establish strong foundations and compete successfully.

Along with factoring and business support services, QP Trucking Solutions provides access to a fuel discount network designed to help carriers reduce one of their largest operating expenses. By combining financial solutions, industry expertise, technology, and personal support, QP Trucking Solutions continues to position itself as a partner invested in the long-term success of trucking companies. 🚛



Brandon Bennett,
CEO



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QP Trucking Solutions

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